




## Pricing & Incentives Detail

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### PROFILE INFORMATION

Mustang Club of America

### VEHICLE INFORMATION

**Model Year:** 2021  
**Vehicle:** Ford Mache  
**Trim:** First Edition

### PRICING for Zip Code 20904

**MSRP<sup>1</sup>:** \$59,300  
**X-Plan Price<sup>1</sup>:** \$58,389  
**Total Incentives<sup>2</sup>:** \$1,000

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**Net X-Plan Price<sup>3</sup>:** \$57,389

### INCENTIVE DETAILS for Zip Code 20904

#### Ford Options Retail Bonus Cash (Program #13770)

**Cash Incentive:** \$1,000  
**Offer Valid:** 2020-06-25 - 2020-09-08  
**Disclaimer:** Program #13770: \$1,000.00 Ford Credit Bonus cash requires Ford Credit financing. Not all buyers will qualify. Take new retail delivery from dealer stock by 09/08/2020. See dealer for complete details.

<sup>1</sup> Pricing subject to change without notice. Optional equipment, \$1,100 destination/delivery, documentation fees, taxes, title, and license fees extra.

<sup>2</sup> Purchase incentives do not include Ford Credit Bonus Cash. Ford Credit Bonus cash requires Ford Credit financing or lease contract. Not all buyers will qualify. See dealer for residency restrictions, qualifications and complete details.

<sup>3</sup> Net Plan price equals the Plan price less purchase incentives. Optional equipment, \$1,100 destination/delivery, documentation fees, taxes, title, and license fees extra. Not all buyers will qualify for all incentives. See dealer for residency restrictions, qualifications, and complete details.